$\geq$
۵
_
ď
⊏
N
0
Ξ
3
ď
>
≷
≥
_
ťρ
Ξ
_
_

		STUDY MODULE D	ESCRIPTION FORM		
	of the module/subject	on in organizations		Code 1011105211011108870	
	f study	ment - Part-time studies -	Profile of study (general academic, practical) (brak)	Year /Semester	
	re path/specialty	cation Management in	Subject offered in:  Polish	Course (compulsory, elective	
Cycle	of study:		Form of study (full-time,part-time)		
Second-cycle studies			part-time		
No. of	hours			No. of credits	
Lectu	ure: 14 Classes	s: - Laboratory: -	Project/seminars:	- 3	
Status of the course in the study program (Basic, major, other) (university-wide, from another field)					
		(brak)			
Educa	tion areas and fields of sci	ECTS distribution (number and %)			
tech	nical sciences			3 100%	
	Technical scie	ences		3 100%	
dr em tel Fa	ponsible for subjective przybysz nail: jerzy.przybysz@pu 61 665 34 00 culty of Engineering Ma Strzelecka 11 60-965 F	t.poznan.pl anagement			
		s of knowledge, skills and	d social competencies:		
1	Knowledge	The student knows basic concepts related with the social groups, knows interpersonal rules.			
2	Skills	The student has skills of noticing, associating and interpreting occurrences in social groups.			
3	Social competencies	The student is aware of the meaning of the social communication in the professional and private life.			
Ass	umptions and obj	ectives of the course:			
Devel	oping by students socia	al abilities, i.e. the teamwork, effec	tive negotiations, presentations	s, active listening.	
	Study outco	mes and reference to the	educational results for	a field of study	
Kno	wledge:				

- 1. The student has knowledge about communication systems and styles in the enterprise. [K1A\_W06]
- 2. He knows methods of solving social conflicts. [K1A\_W06; K1A\_W08]
- 3. He has knowledge about preparation of the presentation. [K1A\_W15]

# Skills:

- 1. He is able to analyze and to assess communication styles in the society. [K1A\_U01; K1A\_U02]
- 2. He uses the acquired knowledge to solve social conflicts in team. [K1A\_U03, K1A\_U05; K1A\_U08]
- 3. He can prepare the presentation. [K1A\_U09; K1A\_U10]

#### Social competencies:

- 1. He is able to act according to social rules in the given group. [K1A\_K01]
- 2. He is able to recognize and to solve social conflicts in teams. [K1A\_K04]
- 3. He is able to analyse independently social situations and to develop the knowledge concerning the social communication. -[K1A\_K06]

	Assessment methods of study outcomes
Discussions; written test	

1

0

30 0

## **Faculty of Engineering Management**

### **Course description**

- 1. Introduction to the social communication Essence of the communication. Model of the process of communication. Elements of the process of communication. Understanding linguistic announcements. Communications functions. Interpersonal communication, social communication, public communication, mass communication.
- 2. Social competencies as basic skills of the manager. Issue of manager' occupetional competencies. Technical competencies, Social competencies. Influence of managers' social competencies on the tasks in the organization.
- 3. Communication with the external environment. Public relations as the part of the communication system. The Internet as the base of the modern communication in the enterprise. MIX marketing. Mass media.
- 4. The social conflict and negotiations. Sources of conflicts in the organization. Ways of resolving conflicts. Effective conflict management. Negotiations in the organization. Techniques of negotiation.
- 5. The presentation as the interactive form of communication. Preparing the presentation. The structure and principles the presentation. Features of the professional presentation. Analysis of the audience. Structure of sentences. Non-verbal behaviours during the presentation
- 6. International communication cultural differences in the everyday life, in public, business and other behaviours. Differences in the non-verbal communication, in managing of space and time. Stereotypes, cultural discrimination.
- 7. The manipulation as the special case of the social communication how to defend oneself against the manipulation? The communication as the mean of manipulation of the potential interviewed person. Techniques of the manipulation. Examples of the manipulation.

### Basic bibliography:

Contact hours

Practical activities

- 1. Morreale S.P., Spitzberg B.H., Barge J.K., Komunikacja między ludźmi, PWN, 2007
- Nęcki Z. ?Komunikacja międzyludzka? Kraków 1996
- 3. 3. Stankiewicz J., Komunikowanie się organizacji, Wrocław, 1999

### Additional bibliography:

- 1. 1. Jabłonowska, L., Wachowiak, P., Winch, S., ?Prezentacja profesjonalna. Teoria i praktyka?, Difin, Warszawa, 2008
- 2. 2. Mruk H. ?Komunikowanie się w biznesie? Poznań 2002,
- 3. 3. Robbins S., Zachowania w organizacji, PWE, Warszawa, 1998

# Result of average student's workload

Activity		Time (working hours)				
1. Lectures	16					
Student's workload						
Source of workload	hours	ECTS				
Total workload	30	2				